



MINUTES OF New Zealand BRIDGE BOARD MEETING
Held at the Kairangi Bridge Club Wellington 17th October 2016 commencing at 8.50am

PARTICIPATING: Arie Geursen (Chair) Allan Joseph, Phil Rutherford, Karen Martelletti (until 3pm), Alan Turner & Noel Woodhall

WELCOME

Arie introduced the purpose of the meeting and that, although the meeting would have an informal agenda, we would need to be conclusive as to how we would proceed following the recent Board meetings, the AGM and the various recent correspondence received.

Canterbury Regional Conference

Phil updated us on discussions at the Canterbury Regional Conference of Sunday 16 October and explained that the delegates were concerned that the Board would be looking to increase fees to finance the recently proposed governance policies, and were very keen to be informed on any further developments.

Phil mentioned other feedback from this Conference:

- we should have an IT forum;
- an advertisement promoting playing bridge should be included on the NZ Bridge website;
- we should capitalise on the current success of our International players;
- we should revisit our strategies;
- we should be more active in our marketing and advertising;
- there were good comments on the teaching materials.

Cost efficiency of our administrative operation

The cost efficiency of our present administrative operation was discussed. The percentage of administrative costs over revenue is somewhere between 55 and 60%.

Masterpoint Project

The Master Point project was discussed and Noel (quoting the draft details supplied by Anthony Hopkins) questioned whether any changes should first be approved by the Regulations Committee.

Karen explained that at this stage the team (Karen, Anthony & the E-theory programmers) were working on developing a “cookie cutter” mathematical formula that would reflect the current MP allocation set out in the numerous published tables. If that proved to be impossible, or too costly, then it may

become necessary to make minor changes to the tables, this would need to be approved by the Board (or the appropriate sub-committee).

Replacing Carol Richardson

Call for expressions of interest, clarifying the skills needed, to be immediately actioned, with the expressions of interest to be received by Alister by Friday 18 November, and then forwarded to Alan Turner.

This Board vacancy will be notified on the website, and also by bulletin to the Regional Committees and all Clubs.

The skills and qualities needed by the new Board member include:

- strategic orientation, integrity and accountability, bridge knowledge, financial prudence
- legal expertise
- marketing expertise
- governance skills
- accounting skills

Miscellaneous

Teleconference for business as usual, with the date to be set later.

Next Meeting

Friday 2nd Dec 2016

Meeting Closed 4.30pm